

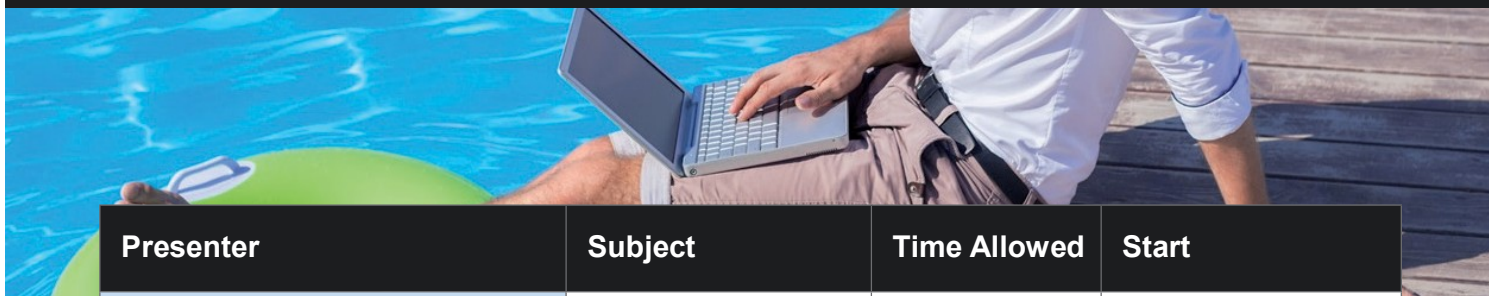


MANAGEMENT RIGHTS QUEENSLAND

Gold Coast Super Seminar Timeline

Saturday 8th July 2017

9am registration for 9:30 start



Presenter	Subject	Time Allowed	Start
MC – Mike Phipps Mike Phipps Finance www.mikehippsfinance.com.au	Welcome and housekeeping + a brief description of what management rights actually are.	10 minutes	9:30am – 9:40am
Eric Van Meurs President ARAMA Owner : Management Rights www.arama.com.au	A brief history of the industry and the role of ARAMA	20 minutes	9:40am – 10am
Wayne Stoll First National - Think Management Rights www.thinkmanagementrights.com.au	The role of the agent and what you should expect	20 minutes	10:00am – 10:20am
Hayden Rooney Reef Accountants www.reefaccountants.com.au	The financial verification, tax planning and purchase entity process	30 minutes	10:20am – 10:50am
Q and A – Narelle Filmeras moderator	First 3 speakers	15 minutes	10:50am – 11:05am
Break and Morning Tea	Networking	15 minutes	11:05am – 11:20am
Michael Kleinschmidt Stratum Legal www.stratumlegal.com.au	Legal considerations, caretaking and letting agreements explained, the legislative framework and the legal due diligence process	30 minutes	11:20am – 11:50am
Paul Grant Mike Phipps Finance www.mikehippsfinance.com.au	The pre-qualification and finance process + the role of the finance broker	20 minutes	11:50am – 12:10pm



Presenter	Subject	Time Allowed	Start
Chris Irons - Commissioner for Body Corporate and Community Management Qld	The resident manager is a committee member and online committee member training course	20 minutes	12:10pm – 12:30pm
Q and A – Narelle Filmer as moderator	Last 3 speakers	15 minutes	12:30pm – 12:45pm
Lunch	Networking	45 minutes	12:45pm – 1:30pm
Michelle Johnston Property Training Australia www.propertytraining.com.au	Training, licencing and what's required to comply with property management licencing responsibilities	15 minutes	1:30pm – 1:45pm
Alison Sun Australian Valuers www.australianvaluers.com.au	Valuation considerations and market trends	20 minutes	1:45pm – 2:05pm
Scott Hukins Arthur J. Gallagher Insurance Brokers www.ajg.com.au	Accommodation business insurance risk, options and strategies	15 minutes	2:05pm – 2:20pm
Q and A – Narelle Filmer, moderator	Last 3 speakers	15 minutes	2:20pm – 2:35pm
Break and afternoon tea	Networking	15 minutes	2:35pm – 2:50pm
Sylvia Johnston HIRUM Software www.hirum.com.au	Software capability and options	15 minutes	2:50pm – 3:05pm
Eric Van Meurs and NZ operator	An operator's perspective. I moved from another country and bought a management rights.	20 minutes	3:05pm – 3:25pm
MC – Narelle Filmer as moderator	Q and A with last 4 speakers + other speakers if required	15 minutes - flexible	3:25pm – 3:40pm
MC	Thank you for attendance and interest in the management rights industry. If you would like to talk one on one with any of our speakers feel free to stay back and have a chat	As long as it takes	Sunset + drinks and dinner with speakers